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# Leadership Clinic 1

**How to get things done in the NHS  
A practical day for the frustrated clinical lead or consultant.**

Organised and Chaired by

Louisa Wickham and Melanie Hingorani (Moorfields)

Wednesday 3 April 2019

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The Royal College of Ophthalmologists

18 Stephenson Way, London, NW1 2HD

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This seminar is aimed at clinical leads, service leads and consultants, but may also be suitable for ophthalmic nurse managers and senior fellows with an interest in future clinical leadership roles.

Run by two experienced clinical leaders, Louisa Wickham and Melanie Hingorani from Moorfields, the day will outline how decisions are made in the modern NHS system and how to influence those in charge to get what you and your department need. Attendees will be supported to develop a short pitch on a realistic case for change to a panel of senior trust leaders in a friendly and supportive environment, with feedback and mutual learning.

It will also provide an opportunity to network and share your own experiences on attempting to make change with colleagues in similar situations who are all tackling the widespread issues and challenges in delivering safe ophthalmic services in very difficult NHS circumstances.

## **Draft Programme – 3 April 2019**

<b>09.45 – 10.00</b>	<b>Coffee and Registration</b>
<b>10.00 – 10.30</b>	<b>Introducing change to the NHS – who makes the decisions?</b> Louisa Wickham, Moorfields
<b>10.30 – 11.00</b>	<b>Why will no one help? How to get people on board.</b> Melanie Hingorani, Moorfields
<b>11.00 – 11.30</b>	<b>The most persuasive arguments – an MD’s perspective</b>
<b>11.30 – 11.45</b>	<b>What does a finance director look for in a business case?</b>
<b>11.45 – 12.00</b>	<b>What does a CEO look for in a business case?</b>
<b>12.00 – 12.30</b>	<b>The current experience.</b>

The delegates get into small groups, share their own experiences of issues they need solved, business cases they have tried, previous attempts to influence for change etc. Feedback briefly from each table.

<b>12.30 – 13.15</b>	<b>Lunch</b>
<b>13.15 – 14.00</b>	<b>Preparing for the leadership clinic.</b>

Groups prepare their cases for the afternoon with help from the facilitators

<b>14.00 – 16.00</b>	<b>The Leadership Clinic</b>
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Delegates present their case in smalls groups in turn in a Dragon’s Den style to a panel of finance director, chief exec, med director, and clinical leads. Feedback is given from the panel and from the floor.

<b>16.00 –16.15</b>	<b>Round up and evaluation</b>
<b>16.15</b>	<b>Close</b>